## ONLINE APPENDIX

This document contains supplementary results and discussions that relate to the paper "Discrete Choice with Generalized Social Interactions". It does not include proofs of main results. All notation is consistent with the main text of the paper.

## APPENDIX A: Justification for the Remarks in the Footnotes

## Remark in Footnote 9

Let $\mathbf{J}$ be a symmetric matrix with eigenvalues that all have non-positive real parts. Since $\delta$ $\boldsymbol{\beta}\left(m^{*}\right)$ is a diagonal matrix with positive elements, $\mathbf{J}$ is congruent to $\boldsymbol{\beta}^{1 / 2}\left(m^{*}\right) \mathbf{J} \boldsymbol{\beta}^{1 / 2}\left(m^{*}\right)$, $\quad 9$ which is similar to $\boldsymbol{\beta}^{1 / 2}\left(m^{*}\right)\left[\boldsymbol{\beta}^{1 / 2}\left(m^{*}\right) \mathbf{J} \boldsymbol{\beta}^{1 / 2}\left(m^{*}\right)\right] \boldsymbol{\beta}^{-1 / 2}\left(m^{*}\right)=\boldsymbol{\beta}\left(m^{*}\right) \mathbf{J}=\mathbf{D}\left(m^{*}\right)$. By ${ }^{10}$ Sylvester's law of inertia, $\mathbf{D}\left(m^{*}\right)$ also has eigenvalues with non-positive real parts for any ${ }^{11}$ equilibrium $m^{*}$. Therefore, $0<\prod_{k=1}^{K}\left(1-\lambda_{k}\left(m^{*}\right)\right)=\operatorname{det}\left(I-\mathbf{D}\left(m^{*}\right)\right)=\operatorname{det}\left(\mathbf{D}_{\mathcal{H}}\left(m^{*}\right)\right) \quad 12$ at every equilibrium $m^{*}$. By the index theorem, the model always has a unique equilibrium. ${ }^{13}$

Remark in Footnote 11
Consider the equation $m^{*}=F_{\varepsilon}\left(J m^{*}\right)$, where $J<0$. By the previous remark, there is always a unique equilibrium. Moreover, since $h=0$ and $F_{\varepsilon}$ is symmetric about zero, the equilibrium equals $m^{*}=0$. It is unstable if $\left.\frac{\partial F_{\varepsilon}(J m)}{\partial m}\right|_{m=0}=J \times f_{\varepsilon}(0)<-1 \Leftrightarrow J<-f_{\varepsilon}^{-1}(0)$.

Remark in Footnote 12
Claim. Let $\operatorname{sgn}\left(J_{k \ell}\right)=\operatorname{sgn}\left(J_{k m} J_{m \ell}\right)$ for every $k, \ell, m \in \mathcal{K}$. Then Assumption A. 1 holds. ${ }_{21}$ Proof. To begin, let $\operatorname{sgn}\left(J_{k \ell}\right)=\operatorname{sgn}\left(J_{k m} J_{m \ell}\right)$ for all $k, \ell, m \in \mathcal{K}$. I prove by induction 22 that $\operatorname{sgn}\left(J_{j_{0} j_{1}} J_{j_{1} j_{2}} \cdots J_{j_{M} j_{0}}\right) \geq 0$ for any arbitrary indices $j_{0}, j_{1}, \ldots, j_{M} \in \mathcal{K}$. First, note ${ }^{23}$ that $\operatorname{sgn}\left(J_{j_{0} j_{2}}\right)=\operatorname{sgn}\left(J_{j_{0} j_{1}} J_{j_{1} j_{2}}\right)$. Next, let $\operatorname{sgn}\left(J_{j_{0} j_{m}}\right)=\operatorname{sgn}\left(J_{j_{0} j_{1}} J_{j_{1} j_{2}} \cdots J_{j_{m-1} j_{m}}\right)$ for 24 some positive integer $m \in \mathbb{N}$. By construction, the following equalities must be satisfied: ${ }^{25}$

$$
\operatorname{sgn}\left(J_{j_{0} j_{m+1}}\right)=\operatorname{sgn}\left(J_{j_{0} j_{m}} J_{j_{m} j_{m+1}}\right)=\operatorname{sgn}\left(J_{j_{0} j_{1}} J_{j_{1} j_{2}} \cdots J_{j_{m-1} j_{m}} J_{j_{m} j_{m+1}}\right)
$$

By induction, $\operatorname{sgn}\left(J_{j_{0} j_{M}}\right)=\operatorname{sgn}\left(J_{j_{0} j_{1}} J_{j_{1} j_{2}} \cdots J_{j_{M} \ell}\right)$ for any index $\ell \in \mathcal{K}$. By setting $\ell=j_{0}, \quad 28$ I find that $\operatorname{sgn}\left(J_{j_{0} j_{1}} J_{j_{1} j_{2}} \cdots J_{j_{M} j_{0}}\right)=\operatorname{sgn}\left(J_{j_{0} j_{0}}\right)$ where $\operatorname{sgn}\left(J_{j_{0} j_{0}}\right)=\operatorname{sgn}\left(J_{j_{0} j_{0}} J_{j_{0} j_{0}}\right) \geq 0$. 29 Q.E.D. $\quad 30$

Claim. Let $\mathbf{J}_{k \ell}=\mathrm{E}\left(J_{i j} \mid i \in k, j \in \ell\right)$, where $J_{i j} \in\{-1,1\}$. Then $\operatorname{sgn}\left(\mathbf{J}_{k \ell}\right)=\operatorname{sgn}\left(\mathbf{J}_{k m} \mathbf{J}_{m \ell}\right) \quad 31$ for all $k, \ell, m \in \mathcal{K}$ if $\mathrm{P}\left(J_{i_{0} i_{1}} J_{i_{1} i_{2}}=J_{i_{0} i_{2}} \mid i_{0} \in k, i_{1} \in m, i_{2} \in \ell\right) \geq 0.5$ for every $k, \ell, m \in \mathcal{K}$. 32

Proof. For any indices $k, \ell, m \in \mathcal{K}$, the product $\mathbf{J}_{k m} \mathbf{J}_{m \ell}$ equals:

$$
\begin{align*}
\mathbf{J}_{k m} \mathbf{J}_{m \ell} & =\mathrm{E}\left(J_{i j} \mid i \in k, j \in m\right) \times \mathrm{E}\left(J_{i^{\prime} j^{\prime}} \mid i^{\prime} \in m, j^{\prime} \in \ell\right)  \tag{3}\\
& =\mathrm{E}\left(J_{i j} \times \mathrm{E}\left(J_{i^{\prime} j^{\prime}} \mid i^{\prime} \in m, j^{\prime} \in \ell\right) \mid i \in k, j \in m\right)  \tag{4}\\
& =\mathrm{E}\left(J_{i j} J_{i^{\prime} j^{\prime}} \mid i \in k ; j, i^{\prime} \in m ; j^{\prime} \in \ell\right)  \tag{5}\\
& =2 \mathrm{P}\left(J_{i j} J_{i^{\prime} j^{\prime}}=1 \mid i \in k ; j, i^{\prime} \in m ; j^{\prime} \in \ell\right)-1 \tag{6}
\end{align*}
$$7

Let $\mathrm{P}\left(J_{i_{0} i_{1}} J_{i_{1} i_{2}}=J_{i_{0} i_{2}} \mid i_{0} \in k, i_{1} \in m, i_{2} \in \ell\right) \geq 0.5$ for all $k, \ell, m \in \mathcal{K}$. To ease notation, 8 define: $\gamma=\mathrm{P}\left(J_{i j} J_{j i^{\prime}}=J_{i i^{\prime}} \mid i \in k ; j, i^{\prime} \in m\right), \delta=\mathrm{P}\left(J_{i i^{\prime}} J_{i^{\prime} j^{\prime}}=J_{i j^{\prime}} \mid i \in k ; i^{\prime} \in m ; j^{\prime} \in \ell\right)$, and , $\kappa=\mathrm{P}\left(J_{j i^{\prime}}=1 \mid j, i^{\prime} \in m\right)$. Next, I decompose $\mathrm{P}\left(J_{i j} J_{i^{\prime} j^{\prime}}=1 \mid i \in k ; j, i^{\prime} \in m ; j^{\prime} \in \ell\right)$ so that: $\quad 10$
$\mathrm{P}\left(J_{i j} J_{i^{\prime} j^{\prime}}=1 \mid i \in k ; j, i^{\prime} \in m ; j^{\prime} \in \ell\right)=\kappa \times \mathrm{P}\left(J_{i j} J_{j i^{\prime}} J_{i^{\prime} j^{\prime}}=1 \mid i \in k ; j, i^{\prime} \in m ; j^{\prime} \in \ell, J_{j i^{\prime}}=1\right)$
$+(1-\kappa) \times \mathrm{P}\left(J_{i j} J_{j i^{\prime}} J_{i^{\prime} j^{\prime}}=-1 \mid i \in k ; j, i^{\prime} \in m ; j^{\prime} \in \ell, J_{j i^{\prime}}=-1\right)$
$=\kappa \times\left[\gamma \times \mathrm{P}\left(J_{i i^{\prime}} J_{i^{\prime} j^{\prime}}=1 \mid i \in k ; j, i^{\prime} \in m ; j^{\prime} \in \ell, J_{i j} J_{j i^{\prime}}=J_{i i^{\prime}}\right)\right.$
$\left.+(1-\gamma) \times \mathrm{P}\left(J_{i i^{\prime}} J_{i^{\prime} j^{\prime}} \neq 1 \mid i \in k ; j, i^{\prime} \in m ; j^{\prime} \in \ell, J_{i j} J_{j i^{\prime}} \neq J_{i i^{\prime}}\right)\right]$
$+(1-\kappa) \times\left[\gamma \times \mathrm{P}\left(J_{i i^{\prime}} J_{i^{\prime} j^{\prime}} \neq 1 \mid i \in k ; j, i^{\prime} \in m ; j^{\prime} \in \ell, J_{i j} J_{j i^{\prime}}=J_{i i^{\prime}}\right)\right.$
$\left.+(1-\gamma) \times \mathrm{P}\left(J_{i i^{\prime}} J_{i^{\prime} j^{\prime}}=1 \mid i \in k ; j, i^{\prime} \in m ; j^{\prime} \in \ell, J_{i j} J_{j i^{\prime}} \neq J_{i i^{\prime}}\right)\right]$
$=\kappa \times\left[\gamma \times\left[\delta \times \mathrm{P}\left(J_{i j^{\prime}}=1 \mid i \in k ; j^{\prime} \in \ell\right)+(1-\delta) \times \mathrm{P}\left(J_{i j^{\prime}} \neq 1 \mid i \in k ; j^{\prime} \in \ell\right)\right] \quad{ }_{18}^{18}\right.$
$\left.+(1-\gamma) \times\left[\delta \times \mathrm{P}\left(J_{i j^{\prime}} \neq 1 \mid i \in k ; j^{\prime} \in \ell\right)+(1-\delta) \times \mathrm{P}\left(J_{i j^{\prime}}=1 \mid i \in k ; j^{\prime} \in \ell\right)\right]\right] 20$
$+(1-\kappa) \times\left[\gamma \times\left[\delta \times \mathrm{P}\left(J_{i j^{\prime}} \neq 1 \mid i \in k ; j^{\prime} \in \ell\right)+(1-\delta) \times \mathrm{P}\left(J_{i j^{\prime}}=1 \mid i \in k ; j^{\prime} \in \ell\right)\right]_{22}^{2}\right.$
$\left.+(1-\gamma) \times\left[\delta \times \mathrm{P}\left(J_{i j^{\prime}}=1 \mid i \in k ; j^{\prime} \in \ell\right)+(1-\delta) \times \mathrm{P}\left(J_{i j^{\prime}} \neq 1 \mid i \in k ; j^{\prime} \in \ell\right)\right]\right] \quad 23$
$=(1-\kappa)+(1-\gamma)(2 \kappa-1)+(1-\delta)(2 \gamma-1)(2 \kappa-1) \quad 24$
$+(2 \kappa-1)(2 \gamma-1)(2 \delta-1) \mathrm{P}\left(J_{i j^{\prime}}=1 \mid i \in k ; j^{\prime} \in \ell\right) \quad 25$
$=\frac{1}{2}[1-(2 \kappa-1)(2 \gamma-1)(2 \delta-1)]+(2 \kappa-1)(2 \gamma-1)(2 \delta-1) \mathrm{P}\left(J_{i j^{\prime}}=1 \mid i \in k ; j^{\prime} \in \ell\right)$
Note that $\kappa, \gamma, \delta \in[0.5,1]$ by assumption. So $(2 \kappa-1)(2 \gamma-1)(2 \delta-1)$ is bounded between 28 0 and 1. It follows from the last equality that $\mathrm{P}\left(J_{i j^{\prime}}=1 \mid i \in k ; j^{\prime} \in \ell\right) \geq 0.5$ if and only if 29 $\mathrm{P}\left(J_{i j} J_{i^{\prime} j^{\prime}}=1 \mid i \in k ; j, i^{\prime} \in m ; j^{\prime} \in \ell\right) \geq 0.5$. This statement further implies that $\mathbf{J}_{k \ell}$ has the 30 same sign as $\mathbf{J}_{k m} \mathbf{J}_{m \ell}$. Because this result applies for every $k, m, \ell \in \mathcal{K}$, the claim is true. ${ }_{31}$
Q.E.D. 32

## Remark in Paragraph 3 of Page 16

I justify that "both $\underline{m}^{*}$ and $\bar{m}^{*}$ are always locally stable". Consider the mapping $\hat{\mathcal{Q}}(m)=$ $\mathbf{B Q}\left(\mathbf{B}^{-1} m\right)$ that is defined in the proof of Property 6 . Tarski's fixed point theorem implies that $\hat{\mathcal{Q}}$ has a least fixed point $\mathbf{B} \underline{m}^{*}$ and a greatest fixed point $\mathbf{B} \bar{m}^{*}$. Suppose, for sake of contradiction, that $\bar{m}^{*}$ is unstable. Then, as argued in the proof of Property $4, \hat{\mathcal{Q}}$ must have 5 another fixed point, which is strictly greater than $\mathbf{B} \bar{m}^{*}$. Arriving at a contradiction in this case, I conclude that $\bar{m}^{*}$ is a locally stable. By the same reasoning, $\underline{m}^{*}$ is also locally stable.

## APPENDIX B: Adapting the Identification Results to Allow for

 CovariatesSuppose that the choice equation is modified to allow for exogenous covariates $X_{i} \in \mathbb{R}^{r}$. Let $\omega_{i}=\mathbb{1}\left\{X_{i}^{\prime} c+h_{k}+\alpha_{n}+\sum_{\ell=1}^{K} J_{k \ell} m_{n}^{\ell *}+\varepsilon_{i} \geq 0\right\}$ where $\mathrm{P}\left(\varepsilon_{i} \leq z \mid X_{i}, k, \alpha_{n}\right)=F_{\varepsilon \mid k}(z){ }^{13}$ and $\mathrm{P}\left(X_{i} \leq x \mid k, \alpha_{n}\right)=F_{X \mid k}(x)$. Then $m_{n}^{k *}=\int \mathrm{E}\left(\omega_{i} \mid X_{i}, k, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right) d F_{X \mid k}$, where: ${ }^{14}$

$$
\mathrm{E}\left(\omega_{i} \mid X_{i}, k, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right)=F_{\varepsilon \mid k}\left(h_{k}+\alpha_{n}+X_{i}^{\prime} c+\sum_{\ell=1}^{K} J_{k \ell} m_{n}^{\ell *}\right), \quad \text { for } k=1, \ldots, K . \quad 16
$$

## Proof of Lemma 2 (Version with Covariates)

In the presence of covariates, Lemma 2 must be adapted. I do so in the following way. 19
Lemma 2. (Sufficiency.) For an agent $i$ in group $k_{1}$ and an agent $j$ in group $k_{2}$ in a network $n$ : $\mathrm{E}\left(\omega_{i} \mid X_{i}, k_{1}, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right)=\mathrm{E}\left(\omega_{i} \mid X_{i}, X_{j}, k_{1},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}, \mathrm{E}\left(\omega_{j} \mid X_{j}, k_{2}, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right)\right)^{21}$.

Proof. As $F_{\varepsilon \mid k_{2}}$ is strictly increasing, its inverse $F_{\varepsilon \mid k_{2}}^{-1}$ exists. By this property, I can write:


23

$$
\alpha_{n}=F_{\varepsilon \mid k_{2}}^{-1}\left(\mathrm{E}\left(\omega_{j} \mid X_{j}, k_{2}, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right)\right)-h_{k_{2}}-X_{j}^{\prime} c-\sum_{\ell=1}^{K} J_{k_{2} \ell} m_{n}^{\ell *}
$$

By plugging this expression for $\alpha_{n}$ into the definition of $\mathrm{E}\left(\omega_{i} \mid X_{i}, k_{1}, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right)$, I find: ${ }_{27}^{26}$
$\mathrm{E}\left(\omega_{i} \mid X_{i}, k_{1}, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right)=F_{\varepsilon \mid k_{1}}\left(h_{k_{1}}-h_{k_{2}}+\left(X_{i}-X_{j}\right)^{\prime} c \quad 28\right.$
$\left.+\sum_{\ell=1}^{K}\left(J_{k_{1} \ell}-J_{k_{2} \ell}\right) m_{n}^{\ell *}+F_{\varepsilon \mid k_{2}}^{-1}\left(\mathrm{E}\left(\omega_{j} \mid X_{j}, k_{2}, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right)\right)\right)_{31}^{30}$ Q.E.D. 32

## Proof of Theorem 1 (Version with Covariates)

For semiparametric identification (Theorem 1), I need an additional assumption. In par- 2 ticular, I require that there is some $k \in \mathcal{K}$ such that $\operatorname{supp}(X \mid k)$ is not contained in a proper 3 linear subspace of $\mathbb{R}^{r}$. Note that this condition is weaker than Assumption B.3. However, 4 using Proposition 5 in Manski (1988), it is enough to show that $c$, $\left\{h_{k_{1}}-h_{k_{2}}\right\}_{k_{1}, k_{2}}$ and 5 $\left\{J_{k_{1} \ell}-J_{k_{2} \ell}\right\}_{k_{1}, k_{2}, \ell}$ are identified. The proof of Theorem 1 is adapted in the following way. 6

Theorem 1. Suppose that Assumptions B. 1 \& B. 2 hold and that $m_{n}^{k *}$ is observed for all networks $n$ and social groups $k$. Also, suppose that there is some $k \in \mathcal{K}$ where $\operatorname{supp}(X \mid k)$ is not contained in a proper linear subspace of $\mathbb{R}^{r}$. If $\left\{F_{\varepsilon \mid k}\right\}_{k=1}^{K}$ is known:
(i) Without more assumptions, $\left\{h_{k_{1}}-h_{k_{2}}\right\}_{k_{1}, k_{2}},\left\{J_{k_{1} \ell}-J_{k_{2} \ell}\right\}_{k_{1}, k_{2}, \ell}$, and $c$ are identified. ${ }^{10}$
(ii) If $\alpha_{n}=W_{n}^{\prime} d$ for an observed vector $W_{n}$, then $d,\left\{h_{k}\right\}_{k},\left\{J_{k \ell}\right\}_{k, \ell}$, and $c$ are identified. ${ }^{11}$

Proof. Fix some network $n$ and define the term $\zeta_{n}^{k}=h_{k}+\alpha_{n}+\sum_{\ell=1}^{K} J_{k \ell} m_{n}^{\ell *}$. I write:

$$
\mathrm{E}\left(\omega_{i} \mid X_{i}, k, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right)=F_{\varepsilon \mid k}\left(\zeta_{n}^{k}+X_{i}^{\prime} c\right)
$$

To recover $c$, I must show that $F_{\varepsilon \mid k}\left(\zeta_{n}^{k}+X_{i}^{\prime} c\right)=F_{\varepsilon \mid k}\left(\hat{\zeta}_{n}^{k}+X_{i}^{\prime} \hat{c}\right)$ implies $c=\hat{c}$. Since $F_{\varepsilon \mid k}$ is 16 known, this property holds by Proposition 5 of Manski (1988). It follows that $c$ is identified. 17

Having demonstrated that $c$ can be recovered, I now focus on the other parameters. Con- 18 sider any two social groups $k_{1}$ and $k_{2}$, and then define the function $\phi: \mathbb{R} \rightarrow[0,1]$ so that: $\quad 19$

$$
\phi(\nu)=\int F_{\varepsilon \mid k_{1}}\left(\left(X_{i}-X_{j}\right)^{\prime} c+\nu\right) d F_{X \mid k_{1}}
$$

where $X_{j}$ is chosen from $\operatorname{supp}\left(X \mid k_{2}\right)$ and the integral is evaluated over the conditional ${ }^{22}$ support of $X_{i}$ given $k_{1}$. By definition, $\phi(\cdot)$ is nonlinear and monotonically increasing in $\nu$.

For any $n$, let $\nu_{n}=h_{k_{1}}-h_{k_{2}}+\sum_{\ell=1}^{K}\left(J_{k_{1} \ell}-J_{k_{2} \ell}\right) m_{n}^{\ell *}+F_{\varepsilon \mid k_{2}}^{-1}\left(\mathrm{E}\left(\omega_{j} \mid X_{j}, k_{2}, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right)\right)^{2 .}$. By Lemma 2, the expected average choice $m_{n}^{k_{1} *}$ equals $\phi\left(\nu_{n}\right)$. Because $\phi(\cdot)$ is monotonic: ${ }^{25}$ $\begin{aligned} m_{n}^{k_{1} *} & =\int F_{\varepsilon \mid k_{1}}\left(h_{k_{1}}-h_{k_{2}}+\left(X_{i}-X_{j}\right)^{\prime} c+\sum_{\ell=1}^{K}\left(J_{k_{1} \ell}-J_{k_{2} \ell}\right) m_{n}^{\ell *}+F_{\varepsilon \mid k_{2}}^{-1}\left(\mathrm{E}\left(\omega_{j} \mid X_{j}, k_{2}, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right)\right)\right) d{ }^{\Pi_{X \mid k_{1}}} \\ & =\int F_{\varepsilon \mid k_{1}}\left(\widehat{h}_{k_{1}-h_{k_{2}}}^{26}+\left(X_{i}-X_{j}\right)^{\prime} c+\sum_{\ell=1}^{K}\left(J_{k_{1} \ell-J_{k_{2} \ell} \ell}\right) m_{n}^{\ell *}+F_{\varepsilon \mid k_{2}}^{-1}\left(\mathrm{E}\left(\omega_{j} \mid X_{j}, k_{2}, \alpha_{n},\left\{m_{n}^{\ell *}\right\}_{\ell=1}^{K}\right)\right)\right) d \boldsymbol{\sigma}_{X \mid k_{1}}\end{aligned}$ is satisfied if and only if $\sum_{\ell=1}^{K}\left[\left(J_{k_{1} \ell-J_{k_{2} \ell}}\right)-\left(J_{k_{1} \ell}-J_{k_{2} \ell}\right)\right] m_{n}^{\ell}=\left(h_{k_{1}}-h_{k_{2}}\right)-{ }_{31}$ $\left(\widehat{h}_{k_{1}-h_{k_{2}}}\right)$ for all networks $n \in\{1, \ldots, N\}$. Since the expected average choices are non- 32 linear functions of one another, sufficient variation in equilibria across networks implies:

$$
h_{k_{1}}-h_{k_{2}}=\widehat{h}_{k_{1}-h_{k_{2}}} \quad \text { and } \quad J_{k_{1} \ell}-J_{k_{2} \ell}=J_{k_{1} \ell-J_{k_{2} \ell}},
$$

for all $\ell \in \mathcal{K}$. Also, since $k_{1}$ and $k_{2}$ are chosen arbitrarily, this result holds for all $k_{1}, k_{2} \in \mathcal{K}$.
Q.E.D. ${ }^{5}$

For nonparametric identification (Theorem 2), there is nothing to modify, since these 6 results already rely on individual-level covariates. Also, for identification in contexts with unknown expected average choices (Theorem 3), all modifications will follow directly from Theorems 1 and 2. Specifically, the IV estimands may be adapted to incorporate covariates.

## APPENDIX C: Additional Details about the Monte Carlo Simulations

To perform simulations, I draw observations from the following data generating process:

$$
\omega_{i}=\mathbb{1}\left\{h_{k}+\alpha_{n}+J_{k 1} m_{n}^{1 *}+J_{k 2} m_{n}^{2 *}+\varepsilon_{i} \geq 0\right\}
$$

where $m_{n}^{k *}=F_{\varepsilon \mid k}\left(h_{k}+\alpha_{n}+J_{k 1} m_{n}^{1 *}+J_{k 2} m_{n}^{2 *}\right)$ for $k \in\{1,2\}$ and $n=1, \ldots, N$. The 17 idiosyncratic payoffs follow logistic distributions, i.e., $\varepsilon_{i} \mid k \stackrel{\text { i.i.d }}{\sim} \operatorname{Logistic}(0,1)$ for $k \in\{1,2\}$. 18 The network effect $\alpha_{n}$ is a continuous random variable that is evenly distributed on $[-2,2]$. 19 The identity-specific effects are: $h_{1}=0$ and $h_{2}=1$. Finally, the interaction matrix equals: 20

$$
\mathbf{J}=\left[\begin{array}{cc}
2 & -1 \\
-1 & 2
\end{array}\right]
$$

For case (ii), i.e., where $\alpha_{n}=W_{n}^{\prime} d$ for some observed $W_{n}$, I set $W_{n}=\alpha_{n}$ and $d=2$. Note ${ }_{24}$ that these parameters are chosen arbitrarily, and alternative DGP's produce similar results.

To draw agent's choices $\omega_{i}$ in equilibrium, I run a fixed point iteration on the equilibrium condition. This procedure leverages the fact that $\mathbf{J}$ satisfies Assumption A, which ensures there is at least one locally stable equilibrium (Property 4). Note that it is not necessary that Assumption A holds for this estimation procedure to be valid. However, this condition is helpful for conducting simulations as it facilitates the computation of an equilibrium. For all additional details about specifications for the simulations, I refer to the replication code.

## APPENDIX D: Robustness Analyses

1. Verifying Random Assignment to Classrooms

Under the experimental protocols, students in each school were randomly assigned into classrooms of three different types. However, of the 79 schools in the study, 48 schools had more than three kindergarten classrooms. Since these schools had more than one classroom of each type, it is conceivable that there may have been nonrandom sorting within the same class type. As Graham (2008) argues, this scenario is unlikely. Indeed, he finds no evidence of within-class-type sorting. Nevertheless, I present a version of the IV estimates where I restrict the sample to the 31 schools that have only three classrooms. In doing so, I rule out any possibility of nonrandom assignment to classrooms of the same type. These estimates are presented below, and they appear consistent with the results that use the full sample. ${ }^{11}$
$\begin{array}{ll}\text { TABLE D.I } & 12 \\ 13\end{array}$
IV Estimates for Schools with Fewer than 4 Classrooms

| Outcome Variable: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Math |  |  | Reading |  |
| Top 25\% | Top 50\% | Top 75\% | Top 25\% | Top 50\% | Top 75\% |


| $J_{f f}-J_{m f}$ | 3.494 | $4.215^{* * *}$ | $3.961^{* *}$ | 3.843 | $5.265^{* *}$ | 6.425 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(2.826)$ | $(1.039)$ | $(1.444)$ | $(3.951)$ | $(1.952)$ | $(4.974)$ |
|  | 19 |  |  |  |  |  |


| $J_{m m}-J_{f m}$ | 3.251 | $4.088^{* * *}$ | $4.104^{* * *}$ | 3.048 | $5.117^{* * *}$ | 6.522 | 21 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(3.133)$ | $(1.251)$ | $(1.111)$ | $(5.612)$ | $(1.552)$ | $(5.430)$ | 22 |
|  |  |  |  |  |  |  |  |
|  | -0.280 | -0.097 | 0.081 | -0.008 | -0.045 | 1.088 | 23 |
| Intercept | $(0.443)$ | $(0.201)$ | $(0.273)$ | $(1.282)$ | $(0.218)$ | $(2.872)$ | 24 |
|  |  |  |  |  |  |  | 24 |


| Number of Classrooms | 89 | 89 | 89 | 89 | 89 | 89 | 26 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| School Fixed Effects | Yes | Yes | Yes | Yes | Yes | Yes | 27 |
| $F_{(d f 1, d f 2)} 1$ st-Stage $\left(\bar{\omega}_{n}^{m}\right)$ | $2.23_{(2,10)}$ | $3.06_{(2,19)}$ | $2.78_{(2,17)}$ | $2.58_{(2,12)}$ | $2.82_{(2,17)}$ | $8.35_{(2,13)}$ | 28 |
| $F_{(d f 1, d f 2)} 1$ st-Stage $\left(\bar{\omega}_{n}^{f}\right)$ | $2.01_{(2,10)}$ | $2.26_{(2,19)}$ | $2.18_{(2,17)}$ | $5.71_{(2,12)}$ | $2^{2.02_{(2,17)}}$ | $3.61_{(2,13)}$ | 29 |

Notes. Estimates are obtained by computing $\hat{\beta}_{f, m}^{I V}$, which corresponds to the estimand in equation (24). For implementation, I randomly split each classroom so that half the sample is used to form endogenous variables $X_{n}$, and the remaining half is used to form instruments $Z_{n} .{ }^{*} \mathrm{p}<0.1 ;{ }^{* *} \mathrm{p}<0.05 ;{ }^{* * *} \mathrm{p}<0.01$.

## 2. Misspecification Tests

I conduct hypothesis tests to determine whether any of the gender-specific parameters in the model depend on the observed classroom-level variables. Specifically, I test the null hypotheses that $J_{f f}-J_{m f}, J_{m m}-J_{f m}$, and the intercept (respectively) are different for:

1. high poverty classrooms ( $\geq 50 \%$ FRPL) and low poverty classrooms ( $<50 \%$ FRPL)
2. high minority classrooms ( $<75 \%$ white) and low minority classrooms ( $\geq 75 \%$ white)
3. more experienced teachers ( $>10$ years) and less experienced teachers ( $\leq 10$ years) $\quad{ }^{7}$
4. more educated teachers (graduate deg.) and less educated teachers (no graduate deg.)
5. rural classrooms (in rural district) and urban classrooms (in urban or suburban district) ${ }^{9}$

| TABLE D.II |  |  |  |  |  | 11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tests for Misspecification (Outcome: Top 50\% on Math Exam) |  |  |  |  |  | 2 |
|  | Large Share | Large Share | Teacher Has | Teacher Has | Rural | 14 |
|  | Poverty | Minority | $>10 \mathrm{yrs}$ Experience | Higher Degree | District | 15 |
| $J_{f f}-J_{m f}$ | 0.948 | 0.35 | 0.525 | 0.754 | 0.927 | 16 |
| $J_{m m}-J_{f m}$ | 0.634 | 0.77 | 0.611 | 0.893 | 0.945 | 17 |
| Intercept | 0.568 | 0.198 | 0.767 | 0.606 | 0.92 |  |

Notes. This table reports $p$-values corresponding to the one-dimensional hypothesis tests for whether $J_{f f}-J_{m f}, J_{m m}-J_{f m}$, and the intercept (respectively) differ by observed classroom features.

TABLE D.III
TABLE D.III 23
Tests for Misspecification (Outcome: Top 50\% on Reading Exam)

|  | Large Share <br> Poverty | Large Share <br> Minority | Teacher Has <br> $>10$ yrs Experience | Teacher Has <br> Higher Degree | Rural <br> District | 25 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| $J_{f f}-J_{m f}$ | 0.762 | 0.984 | 0.911 | 0.996 | 0.662 | 27 |
| $J_{m m}-J_{f m}$ | 0.626 | 0.979 | 0.967 | 0.875 | 0.886 | 28 |
| Intercept | 0.532 | 0.977 | 0.898 | 0.905 | 0.321 | 29 |
|  |  | 30 |  |  |  |  |
| Notes. This table reports $p$-values corresponding to the one-dimensional hypothesis tests for whether |  |  |  |  |  |  |
| $J_{f f}-J_{m f}, J_{m m}-J_{f m}$, and the intercept (respectively) differ by observed classroom features. | 32 |  |  |  |  |  |

The $p$-values from each of these one-dimensional hypothesis tests are reported in Tables 1 D. 2 and D.3. When conducting these tests, I consider two different outcomes variables: (1) 2 scoring in the top $50 \%$ on the math exam and (2) scoring in the top $50 \%$ on the reading 3 exam. Recall that these percentiles are all calculated relative to the full sample of Tennessee 4 kindergarten students who participated in the study. For both outcome variables, I find no 5 evidence to reject the hypothesis that any of the gender-specific parameters differ across 6 networks. These results help to justify the model specification and identification strategy. 7

## 3. Sensitivity of IV Estimates to the Partitioning of Classrooms

To estimate the model, internal instruments are defined by randomly partitioning each 10 classroom into two equal (or almost equal if there is an odd number of students) subsam- 11 ples. In general, the estimates will be sensitive to the way in which the classrooms are 12 partitioned. Nevertheless, as long as the model is correctly specified, this IV strategy al- 13 ways generates consistent estimates regardless of which partitions are realized. To justify 14 the efficacy of this approach, I re-estimate the model $M=1000$ times, each time randomly 15 choosing a different partition of classrooms when constructing the instruments. With this 16 procedure, I evaluate the sensitivity of IV estimates to how internal instruments are defined. 17

I report histograms of the parameter estimates for each outcome variable in Figure D.1. 18 Observe that the point estimates appear approximately normally distributed, and the amount $\quad 19$ of dispersion is not large enough to invalidate any of the qualitative findings in the paper. 20 Moreover, the main IV estimates reported in Table 2 do not seem to be outliers, which 21 indicates that most alternative partitions of classrooms would give similar results. So, I 22 interpret Figure D. 1 as evidence that the main results in the empirical application are robust. 23


