# Lectures 7 \& 8 <br> Multiple Linear Regression 

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## Motivation

Suppose we have i.i.d. data about $Y$ and explanatory variables $X_{1}, \ldots, X_{k}$. Given $\left\{Y_{i}, X_{i, 1}, \ldots, X_{i, k}\right\}_{i=1}^{n}$, we write down a linear model:

$$
\begin{aligned}
Y_{i} & =\beta_{0}+\beta_{1} X_{i, 1}+\cdots+\beta_{k} X_{i, k}+U_{i} \\
& =X_{i}^{\prime} \beta+U_{i},
\end{aligned}
$$

where $X_{i}=\left(1, X_{i, 1}, \ldots, X_{i, k}\right)^{\prime}$ and $\beta=\left(\beta_{0}, \beta_{1}, \ldots, \beta_{k}\right)^{\prime}$.

- Using vectors allows us to write this model more compactly.

We can draw conclusions from this model under different assumptions.

- We may want to predict $Y_{i}$ using multiple explanatory variables.
- We may want to characterize differences in $E\left(Y \mid X_{1}, \ldots, X_{k}\right)$.
- We may want to give the $\beta_{j}$ 's a causal interpretation.


## Multicollinearity

Throughout our analysis, we assume that no $X_{j}$ can be written as a linear combination of the other explanatory variables $X_{1}, \ldots, X_{j-1}, X_{j+1}, \ldots, X_{k}$.

- Why? Write $Y=\beta_{0}+\beta_{1} X_{1}+\beta_{2} X_{2}+U$, where $X_{1}=c+d X_{2}$. It is impossible to make changes to $X_{1}$ without making changes to $X_{2}$.
- More generally, this issue is known as perfect multicollinearity.


## Definition (Perfect Collinearity)

A matrix $\mathbf{X}$ is perfectly collinear if $P\left(c^{\prime} \mathbf{X}=0\right)=1$ for some $c \neq 0$.

## Theorem (Existence of $E\left(\mathbf{X} \mathbf{X}^{\prime}\right)^{-1}$ )

$E\left(\mathbf{X} \mathbf{X}^{\prime}\right)$ is invertible if and only if there is no perfect collinearity in $\mathbf{X}$.

- As we will soon see, our least squares coefficients are undefined unless $E\left(\mathbf{X} \mathbf{X}^{\prime}\right)^{-1}$ exists, i.e. unless there is no perfect multicollinearity.
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## Interpretation 1: Best Linear Predictor

Write $U=Y-X^{\prime} \beta$. To find the best linear predictor, we minimize:

$$
\operatorname{MSE}(b)=\min _{b \in \mathbb{R}^{k+1}} E\left[\left(Y-X^{\prime} b\right)^{2}\right]
$$

The solution (call it $\beta$ ) must satisfy the first-order condition:

$$
\text { FOC: } \quad-2 E\left[X\left(Y-X^{\prime} \beta\right)\right]=0 \quad \Longrightarrow E(X U)=0
$$

If this condition holds, then we say $X^{\prime} \beta$ is $\operatorname{BLP}(Y \mid X)$.

- Q1. Is $E(U \mid X)=0$ ?
- Q2. Is $\operatorname{Cov}(X, U)=0$ ?
- Q3. Is $E(U)=0$ ?


## Solving for the BLP

After minimizing $\operatorname{MSE}(b)$, the solution to the least squares problem is:

$$
\beta=E\left(X X^{\prime}\right)^{-1} E(X Y)
$$

What assumptions do we need for this equation to hold?
(1) $E(X U)=0$ (implied by the FOC)
(2) $E\left(X X^{\prime}\right)$ must be invertible, i.e. no perfect collinearity in $X$.

Note that multicollinearity was not an issue for simple linear regression.

- Why? Because we only had one explanatory variable.
- Multicollinearity can be a big issue when estimating linear models with several variables (example: dealing with dummy variables).


## Interpretation 2: Linear Conditional Expectation

Assume that $E(Y \mid X)=X^{\prime} \beta$. Note that $U=Y-E(Y \mid X)$, because:

$$
Y=X^{\prime} \beta+U=E(Y \mid X)+U
$$

From the properties of conditional expectation, we know that:

$$
\begin{aligned}
& \text { (a) } E(U \mid X)=E[Y-E(Y \mid X) \mid X]=E(Y \mid X)-E(Y \mid X)=0 \\
& \text { (b) } E(U)=E[E(U \mid X)]=E(0)=0 \\
& \text { (c) } E(X U)=E[E(X U \mid X)]=E[X E(U \mid X)]=0 \\
& \text { (d) } \\
& \operatorname{Cov}(X, U)=E(X U)-E(X) E(U)=0
\end{aligned}
$$

The Law of Iterated Expectations gives us infinite moment restrictions of the form $E(f(X) U)=0$, from which we can construct estimators of $\beta$.

$$
E\left(f(X)\left[Y-X^{\prime} \beta\right]\right)=0 \quad \Longrightarrow \beta=E\left(f(X) X^{\prime}\right)^{-1} E(f(X) Y)
$$

## Interpretation 3: Causal Model

Assume $Y=g(X, U)$, where $X$ are observed (and $U$ are unobserved) determinants of $Y$. The effect of $X_{j}$ on $Y$, holding $X_{-j}$ and $U$ fixed, is given by $\partial g / \partial X_{j}$. We make the assumption that:

$$
g(X, u)=X^{\prime} \beta+U, \quad \text { so: } \frac{\partial g(X, U)}{\partial X_{j}}=\beta_{j}
$$

Here, $\beta=\left(\beta_{0}, \beta_{1}, \ldots, \beta_{k}\right)$ has a causal interpretation. As long as there is a constant in the model, we can normalize $U$ and $\beta_{0}$ so that: $E(U)=0$.

- Q1. Is $E(U \mid X)=0$ ?
- Q2. Is $E(X U)=0$ ?
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## Decomposing the Coefficient Vector

Suppose you want to solve for $\beta_{1}$ in the multiple regression model:

$$
Y_{i}=\beta_{0}+\beta_{1} X_{i, 1}+\beta_{k} X_{i, k}+U_{i}
$$

Let $X_{i,-1}=\left(1, X_{i, 2}, X_{i, 3}, \ldots, X_{i, k}\right)^{\prime}$ and $\beta_{-1}=\left(\beta_{0}, \beta_{2}, \beta_{3}, \ldots, \beta_{k}\right)^{\prime}$. Then:

$$
Y_{i}=X_{i}^{\prime} \beta+U_{i}=\left[\begin{array}{ll}
X_{i, 1} & X_{i,-1}^{\prime}
\end{array}\right]\left[\begin{array}{c}
\beta_{1} \\
\beta_{-1}
\end{array}\right]+U_{i}
$$

Under our BLP assumptions, we know that $E\left(X_{i} U_{i}\right)=0$, which gives:

$$
\beta=E\left(X_{i} X_{i}^{\prime}\right)^{-1} E\left(X_{i} Y_{i}\right)
$$

or, equivalently, you decompose $\beta$ in the following way:

$$
\left[\begin{array}{c}
\beta_{1} \\
\beta_{-1}
\end{array}\right]=E\left(\left[\begin{array}{cc}
X_{i, 1}^{2} & X_{i, 1} X_{i,-1}^{\prime} \\
X_{i,-1} X_{i, 1} & X_{i,-1} X_{i,-1}^{\prime}
\end{array}\right]\right)^{-1} E\left(\left[\begin{array}{c}
X_{i, 1} Y_{i} \\
X_{i,-1} Y_{i}
\end{array}\right]\right)
$$

## Another Approach

Alternatively, we can solve for $\beta_{1}$ by taking three steps:
(1) regress $Y_{i}$ on $X_{i,-1}$ to get "residuals" $\tilde{Y}_{i}=Y_{i}-\operatorname{BLP}\left(Y_{i} \mid X_{i,-1}\right)$
(2) regress $X_{i, 1}$ on $X_{i,-1}$ to get "residuals" $\tilde{X}_{i, 1}=X_{i, 1}-\operatorname{BLP}\left(X_{i, 1} \mid X_{i,-1}\right)$
(3) regress $\tilde{Y}$ on $\tilde{X}_{i, 1}$, and the coefficient on $\tilde{X}_{i, 1}$ equals $\beta_{1}$

Intuition: $\beta_{1}$ characterizes the relationship between $X_{i, 1}$ and $Y_{i}$ after controlling for the rest of the regressors $X_{i,-1}=\left(1, X_{i, 2}, X_{i, 3}, \ldots, X_{i, k}\right)^{\prime}$.

Consider the linear regression model $\tilde{Y}_{i}=\tilde{\beta}_{1} \tilde{X}_{i, 1}+\tilde{U}$, where $\tilde{\beta}_{1}$ equals:

$$
\tilde{\beta}_{1}=E\left(\tilde{X}_{i, 1} \tilde{X}_{i, 1}^{\prime}\right)^{-1} E\left(\tilde{X}_{i, 1} \tilde{Y}_{i}\right),
$$

and $E\left(\tilde{X}_{i, 1} \tilde{U}\right)=0$. Then $\tilde{\beta}_{1}$ will be equal to $\beta_{1}$.

## Example: Simple Linear Regression

Consider the simple linear regression model:

$$
Y=\beta_{0}+\beta_{1} X_{1}+U
$$

Define $X=\left(1, X_{1}\right)^{\prime}$ and $\beta=\left(\beta_{0}, \beta_{1}\right)^{\prime}$. Under our BLP assumptions:

$$
\beta=E\left(X X^{\prime}\right)^{-1} E(X Y)
$$

If we want to solve for $\beta_{1}$ alone, consider the model $\tilde{Y}=\tilde{\beta}_{1} \tilde{X}_{1}+\tilde{U}$.

$$
\beta_{1}=\tilde{\beta}_{1}=\frac{E\left(\tilde{X}_{1} \tilde{Y}\right)}{E\left(\tilde{X}_{1}^{2}\right)}=\frac{E\left(\left[X_{1}-E\left(X_{1}\right)\right][Y-E(Y)]\right)}{E\left(\left[X_{1}-E\left(X_{1}\right)\right]\right)}=\frac{\operatorname{Cov}\left(X_{1}, Y\right)}{\operatorname{Var}\left(X_{1}\right)}
$$

We derived this same expression for $\beta_{1}$ before! We now have a way to generalize this process for regression models with multiple variables.
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## Omitting One Variable

Let $k=2$, so that $Y=\beta_{0}+\beta_{1} X_{1}+\beta_{2} X_{2}+U$. Suppose that you estimate:

$$
Y=\beta_{0}^{*}+\beta_{1}^{*} X_{1}+U^{*},
$$

where you maintain the BLP assumptions: $E\left(U^{*}\right)=0$ and $E\left(X_{1} U^{*}\right)=0$.

$$
\beta_{1}^{*}=\frac{\operatorname{Cov}\left(X_{1}, Y\right)}{\operatorname{Var}\left(X_{1}\right)}=\beta_{1}+\beta_{2} \frac{\operatorname{Cov}\left(X_{1}, X_{2}\right)}{\operatorname{Var}\left(X_{1}\right)}
$$

In general, it is not true that $\beta_{1}^{*}=\beta_{1}$.

- If we "control" for $X_{2}$ in the model, we change the coefficient on $X_{1}$. The two exceptions to this are if $\operatorname{Cov}\left(X_{1}, X_{2}\right)=0$ and/or $\beta_{2}=0$.
- Omitted variable bias can be a huge issue for causal inference.
- Why? Suppose $Y=$ earnings, $X_{1}=$ education level, $X_{2}=$ SES. We cannot interpret $\beta_{1}^{*}$ as the "effect" of education on earnings given SES.
- Alternatively, let $X_{2}=$ "ability". We may not be able to measure it!
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## Measurement Error

Let $Y=\beta_{0}+\beta_{1} X_{1}+U$, but we only observe $\hat{X}_{1}=X_{1}+V$. For simplicity, assume that $E(V)=E\left(X_{1} V\right)=E(U V)=0$. We estimate the model:

$$
Y=\beta_{0}^{*}+\beta_{1}^{*} \hat{X}_{1}+U^{*}
$$

where you maintain the BLP assumptions: $E\left(U^{*}\right)=0$ and $E\left(X_{1} U^{*}\right)=0$.

$$
\beta_{1}^{*}=\frac{\operatorname{Cov}\left(\hat{X}_{1}, Y\right)}{\operatorname{Var}\left(\hat{X}_{1}\right)}=\frac{\operatorname{Var}\left(X_{1}\right)}{\operatorname{Var}\left(X_{1}\right)+\operatorname{Var}(V)} \beta_{1}
$$

The quantity $\frac{\operatorname{Var}\left(X_{1}\right)}{\operatorname{Var}\left(X_{1}\right)+\operatorname{Var}(V)}$ is called "attenuation bias".

- Note: the attenuation bias is bounded between 0 and 1 .
- Therefore, $\beta_{1}^{*}$ will be smaller in magnitude than $\beta_{1}$.
- Again, this can become a huge issue when making causal inferences.
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## Powers of Regressors

Even if the relationship between $Y$ and $X$ is believed to be nonlinear, linear regression can still be useful. As an example, let $Y=$ wages and $X=$ age.

- We might think that wages rise when you are young and then fall as you transition toward retirement (i.e. wage-age profile is concave).
- Strategy: account for nonlinearities with a quadratic term $X^{2}$.

Suppose you write down the multiple regression model:

$$
Y=\beta_{0}+\beta_{1} X+\beta_{2} X^{2}+U
$$

Our BLP assumptions require that $E(U)=E(X U)=E\left(X^{2} U\right)=0$.

- We could even add in cubic or quartic terms (e.g. $X^{3}$ or $X^{4}$ ).
- Conveniently for us, perfect multicollinearity is not an issue even though the regressors are deterministic functions of one another.


## Categorical Variables

Due to issues surrounding perfect multicollinearity, we must be careful when dealing with categorical variables as regressors. For example, let:

$$
\begin{aligned}
& X_{1}=\mathbb{I}\{\text { didn't graduate high school }\} \\
& X_{2}=\mathbb{I}\{\text { graduated high school, but didn't graduate college }\} \\
& X_{3}=\mathbb{I}\{\text { graduated college, but no higher degrees }\} \\
& X_{4}=\mathbb{I}\{\text { higher degrees }\}
\end{aligned}
$$

Since $X_{4}=1-X_{1}-X_{2}-X_{3}$, we cannot put all four regressors in the model. Instead, we need to leave one of these variables (e.g. $X_{4}$ ) out:

$$
Y=\beta_{0}+\beta_{1} X_{1}+\beta_{2} X_{2}+\beta_{3} X_{3}+U,
$$

The BLP assumptions require: $E(U)=E\left(X_{1} U\right)=E\left(X_{2} U\right)=E\left(X_{3} U\right)=0$.

- Alternatively, we could regress $Y$ on $X_{1}, \ldots, X_{4}$ without a constant.


## Interaction Terms

Another type of nonlinear transformation of regressors is their product.

- Example: suppose that $X_{1}=\mathbb{I}\{$ female $\}, X_{2}=$ avg. daily hours worked, and $Y=$ amount of TV watching. You believe that the relationship between work hours and TV watching differs by gender.
- Strategy: put an interaction term $X_{1} X_{2}$ into the model.

Suppose you write down the multiple regression model:

$$
Y=\beta_{0}+\beta_{1} X_{1}+\beta_{2} X_{2}+\beta_{3} X_{1} X_{2}+U
$$

Our BLP assumptions require: $E(U)=E\left(X_{1} U\right)=E\left(X_{2} U\right)=E\left(X_{1} X_{2} U\right)=0$.

- We can also interact different categorical variables.
- Just as before, perfect multicollinearity is not an issue even though the third variable $X_{1} X_{2}$ depends deterministically on $X_{1}$ and $X_{2}$.


## Logarithms

It is common to take the natural log of the regressand and/or regressors.

- Why take a "log-transform"? Logarithms approximate proportional changes.
- Let $x$ and $\tilde{x}$ be numbers with $\tilde{x}-x$ "small". Then $\frac{\tilde{x}-x}{x} \approx \log (\tilde{x})-\log (x)$.


## Example

Let $W=$ wages and $S=$ years of schooling. You consider the model:

$$
\log (W)=\beta_{0}+\beta_{1} S+U
$$

Suppose $S$ increases by $\Delta S$ years. Then $\log (W)$ increases by $\beta_{1} \Delta S$. In this case, the percentage change in wages is then given by:

$$
100 \times \frac{W \exp \left(\beta_{1} \Delta S\right)-W}{W} \approx 100 \times\left[\log \left(W \exp \left(\beta_{1} \Delta S\right)\right)-\log (W)\right] \approx 100 \times \beta_{1} \Delta S
$$

Fixing $U$, an additional year of schooling $S$ changes $W$ by $100 \beta_{1} \%$.

## Level-Log and Log-Log Models

Other possible models relating $Y$ to $X$ and $U$ are:

$$
\begin{align*}
Y & =\beta_{0}+\beta_{1} \log (X)+U  \tag{1}\\
\log (Y) & =\beta_{0}+\beta_{1} \log (X)+U \tag{2}
\end{align*}
$$

The first model (1) is called a level-log model.

- Holding $U$ fixed, a $1 \%$ increase in $X$ changes $Y$ by $\beta_{1} / 100$.

The second model (2) is called a log-log model.

- Holding $U$ fixed, a $1 \%$ increase in $X$ changes $Y$ by $\beta_{1} \%$.

In practice, these log approximation interpretations are not too good.

- Approximations become better when we look at small changes in $X$.
- Used frequently economics when considering elasticities of wages.

